

Taxwise Africa Consulting LLP
9th Floor, Barclays Plaza, Loita Street
P. O. Box 9539 – 00100
Nairobi
Kenya

Telephone: 0202221158
Email: info@taxwiseconsulting.com



Firm Profile

Delivering Client – focussed tax solutions

About Taxwise Africa Consulting LLP

Taxwise Africa Consulting LLP (“Taxwise Consulting”) is an independent tax & legal advisory firm established in 2012 with the objective of providing high end tax advisory services to our clients.

Business model

Taxwise Consulting moves away from the restrictive environments of accounting/audit/legal firms to provide client-focused tax & legal consultancy services in an environment conducive for innovation of bespoke solutions for our clients. It’s therefore not an accounting/legal/audit firm. We are purely a tax & legal advisory consulting firm.

Our service model differs in that we do not seek to service a large portfolio of clients, but a sizeable one whom we can give round the clock attention. We seek to stay very close to our clients in order to understand their businesses in greater detail and keep abreast of developments to ensure past, present and future tax risks and opportunities are identified early enough and dealt with pro-actively.

Clients focus

We ensure that by the nature of our clients’ business that we take a proactive approach to tax risk management and tax opportunities identification in order to mitigate risks effectively and take advantage of all the tax savings available to our clients’ on each business transaction they undertake. This ensures optimization of our clients’ tax efficiency and compliance. The Taxwise Consulting team brings together extensive knowledge and experience that will help clients to plan strategically.

Creating value

Taxwise Consulting strives to create value to our clients by reviewing their business model and strategy vis a vis the tax risks and opportunities and offering pro-active targeted tax solutions to counter tax risks and take full advantage of the tax savings available.

These reviews will be structured to ensure maximum value to our clients and reduce significantly the risk of tax adjustments and cost of compliance in the future. We will endeavour to help solve our clients’ tax challenges and take full advantage of available tax planning and savings opportunities, which will contribute to boosting their performance and thus maximize value to all stakeholders.

Service excellence

We draw on our expertise and hands-on approach to deliver comprehensive suite of tax solutions to our clients. Our commitment to clients is to offer comprehensive tax advisory services, free from audit-based conflicts of interest and round the clock dedication to attending to all their tax matters.

Our team of seasoned professionals is focussed on providing a range of tax expert services that fully address the needs and concerns of our clients.

These include:

- Tax compliance reviews/tax health checks (covering corporation tax, PAYE, VAT, WHT and Customs and Excise Duties);
- Assistance in securing tax incentives i.e. Custom Duties exemptions, VAT reliefs and capital allowances;
- Transfer Pricing reviews and documentation services;
- Management and resolution of tax issues with the relevant Revenue Authorities e.g. the Kenya Revenue Authority, Uganda Revenue Authority, Tanzania Revenue Authority;



- Tax representation services at the Tax Tribunal and the High Court;
- Tax planning and structuring/re-structuring;
- Preparation of tax computations and filing of tax returns;
- Tax training services;
- Tax lobbying; and
- International taxation.

- 13. Inchcape Shipping Services Limited;
- 14. The East African Marine Systems;
- 15. Karen Country Club;
- 16. W.E.C. Lines (Kenya) Limited;
- 17. Sturrock Shipping Kenya Limited;
- 18. Savannah Cement Limited;
- 19. Gro Ventures Limited;
- 20. Among others.

Regional Coverage

Taxwise Consulting offers personalized, integrated & quality services cutting across the East African region. We have local expertise in Kenya, Uganda, Tanzania & Rwanda.

We have a regional view, with local knowledge. Our in-depth understanding of the regional legal & tax systems helps us tailor tax & legal solutions to our clients. This will enhance your decision making process, improve your tax efficiency and assist in avoiding costly surprises. Our promise is to offer sound practical tax & legal solutions.

References

Some of our clients that best illustrate our capability include;

1. Maersk Kenya Limited;
2. APM Terminals Kenya;
3. Damco Kenya Limited;
4. Inabensa – Abengoa Kenya;
5. Makiber Kenya Limited;
6. Tatu City Limited
7. Rendeavour Services Kenya Limited;;
8. Eaagads Company Limited;
9. Seven Seas Technologies Group;
10. Alpha Group – Kenya, Uganda, Tanzania & Rwanda;
11. Kenya Transport Association;
12. Kenya Shipping Agents Association;

Specific references will be provided upon request.

Your Taxwise Consulting contacts

Face-to-face meetings are the best way to do business as they form and cement relationships while allowing more productive discussions. Furthermore each engagement will require a detailed and customized approach that requires our full understanding of your company’s business and structure.

Martin Kisuu & Samuel Njoroge are the primary contacts.

<i>Name</i>	<i>Title</i>	<i>Email</i>	<i>Telephone</i>
Martin Kisuu	Partner	martin@taxwiseconsulting.com	+254717077824
Samuel Njoroge	Senior Tax Manager	snjoroge@taxwiseconsulting.com	+254737625680

Taxwise Lead profile



Martin Kisuu
Managing Partner – Taxwise Africa Consulting LLP

Education and Qualifications

Certified Public Accountant (K)

Fellow of the Institute of Certified Public Accountants (FCPA)

Member of the legislative affairs - Public Policy Committee of ICPAK

Over 20 years of professional tax practice:

January 2016-Present:	: Managing Partner, Taxwise Africa Consulting LLP
August 2012 – December 2015	: Managing Director, Taxwise Consulting Limited
June 2009 – June 2012	: Regional Tax Partner, PKF Eastern Africa
2004 – 2009	: Partner, Deloitte and Touche
1998 – 2003	: Senior Tax Manager/Director, Deloitte and Touche
1994 – 1996	: Tax Senior, Coopers & Lybrand

Professional and Industry Experience

Martin Kisuu has over 20 years' professional experience in taxation and has served on the Public Finance Committee of ICPAK, heading its Technical sub-committee. He is a fellow of ICPAK and currently serves in the Legislative Affairs work stream under Public Policy and Governance Committee of Institute of Certified Public Accountants of Kenya ("ICPAK").

He is a regular author for Bloomberg, International Tax Review and Tax Analysts. He has also worked as an author and reviewer for the International Bureau for Fiscal Documentation (IBFD) and has served as a member of the Kenya Customs Valuations Appeal Tribunal. His experience spans across all sectors of the Kenyan and East African economies. Some of the specific assignments that Martin has handled include the following:

- Made technical presentation for the Kenya Transportation Association resulting in the zero-rating of services provided to goods on transit previously exempted by the VAT Act, No. 35 of 2013;
- Has represented the Kenya Ships Agents Association & various shipping agents in disputes with the KRA;
- He has overseen Transfer Pricing advisories for various companies including Gapco Kenya and Uganda Limited, Basco Products Kenya and Uganda Limited, Nile Energy Uganda Limited, Style Kenya and Uganda, Medipharm Uganda Limited, Bakri Kenya and Uganda Limited, Freight Forwarders Kenya Limited, Friendship Containers Limited, Real People Kenya Limited, Siemens Uganda Limited, VFS Kenya and Uganda Limited, Symbion Uganda Limited and many others.
- Represented KPLC in a dispute with KRA that led to the zero rating of the first 200 units of electricity supplied to a person under the 5th Schedule of the VAT Act.
- He made a technical presentation on behalf of sports club clients that resulted in the publication of VAT Public Notice Number 20.
- He made a technical presentation on behalf of banking clients which led to the publication of the VAT Public Notice Number 14.
- He has lobbied KRA and the Ministry of Finance on behalf of the Kenya Association of Tour Operators, Kenya Shipping Agents Association and Tea Traders Association.
- Tax risk and opportunity assessment for KPLC, Kengen, EABL, Unga Group, Mumias Sugar and Pan-paper.
- He has advised Kengen and KPLC on the tax implication of major projects such as Olkaria 1, Olkaria 2 and Olkaria 3.
- He has advised the Mitsubishi group on the tax implications on the Mombasa Diesel Power Project and Kipevu Diesel Plants.
- He has resolved customs disputes between KRA and Amiran and Kengen, Equally, he has tackled an excise dispute for Coca-cola.
- He has resolved tax controversies between KRA and the Kenya Shipping Association that led to zero rating of supplies to shipping companies.
- He represented clients affected by customs related fraud, such clients included KPLC, Securicor Group and Unilever.
- He has conducted tax trainings for the staff of the ENC Investments, Kenya Ports Authority, EABL, the Kenya Spain's Economic and Commercial Office among others.
- He has advised major public sector clients such as Uganda Revenue Authority, Rwanda Revenue Authority and the Ministry of Finance of Rwanda on tax management systems and legislation.
- He has also worked as an author and reviewer for the International Bureau for Fiscal Documentation. He has served as a member of the Kenya Customs Valuations Appeal Tribunal.

Martin will manage the overall tax responsibility, field work findings assessment, and tax report review and quality management. Specific profiles of the various senior managers will be provided on request.